



Management Discussion & Analysis

Half Year 2010



Key results

- Net loss of \$ 2.8 m for the half year compared to profit of \$ 8.8 m for the same period last year
- Gross premium growth of 8.6% year-on-year achieved while maintaining underwriting caution and selectivity
- Technical profits lower than HY 2009
- Investment income impacted by the volatility in global equity markets

(in million \$)	HY 2010	HY 2009
Gross Premiums Written	177.1	163.0
Technical Result *	5.0	9.3
Investment Income	5.5	15.4
Net Profit	(2.8)	8.8
Underwriting Result **	(4.1)	6.2
Non-Life Combined Ratio ***	97.3%	91.0%
	June 2010	Dec. 2009
Shareholders Equity	245.4	267.3
Book value per share (\$)	1.20	1.27

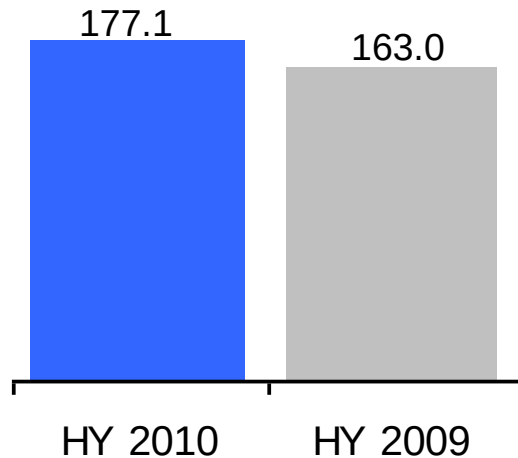
* Technical result – result of reinsurance operations before investment income and operating expenses

** Underwriting result – reinsurance results after investment income on insurance funds and related operating expenses

*** Combined Ratio – aggregate of acquisition & operating cost over net premium written and claims over net earned premium

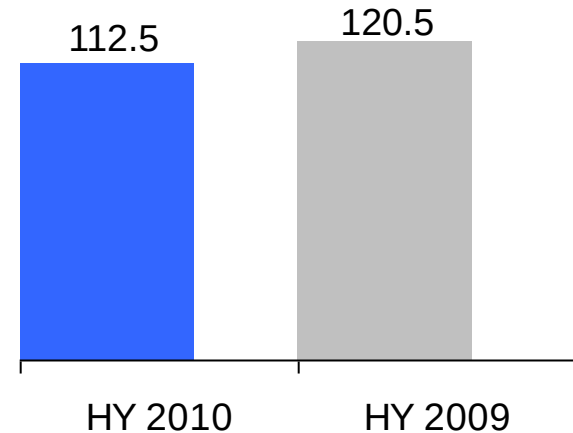
Reinsurance Premiums

Gross Written Premiums (in million \$)



- 16% YTD growth in non-life premiums at \$ 162.6 m (HY 2009: \$ 140 m).
 - Increase in treaty Premiums on account of new treaties written through Hardy.
 - Focus on selective underwriting maintained
- Life premiums \$ 14.5 m (HY 2009: \$ 23 m) , impacted due to non renewal of a few inadequately priced accounts .

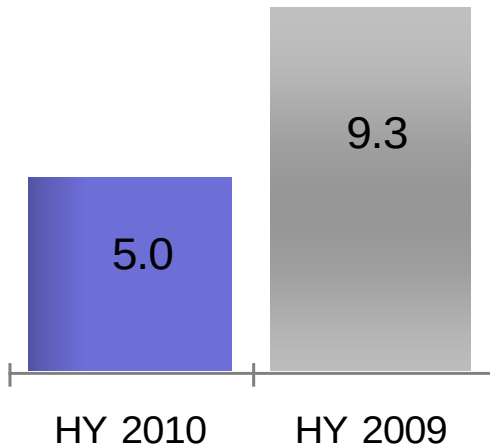
Net Earned Premiums (in million \$)



- Earned Premiums
 - Non-life premiums \$ 102.3 m (HY 2009: \$ 93.5 m)
 - Life premiums \$ 10.2 m (HY 2009: \$ 27 m - benefited from development of premiums relating to prior years)

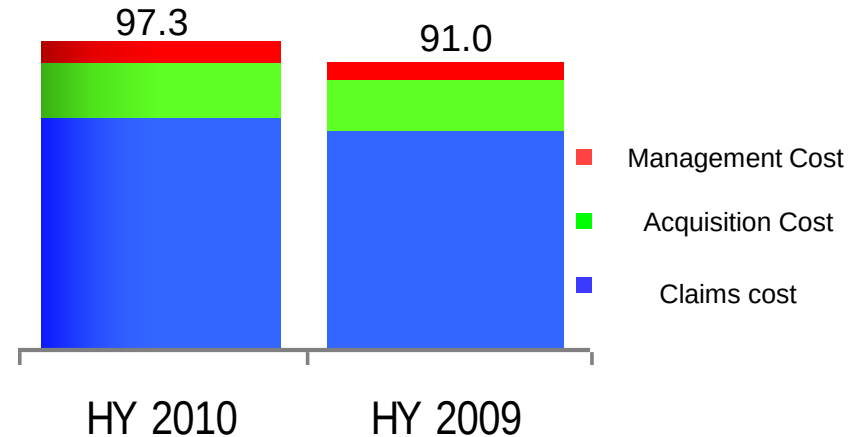
Reinsurance Results

Technical results (in million \$)



- Non life technical profit of \$ 4.4 m (HY 2009: \$ 7.6 m)
- Life portfolio recorded technical profit of \$0.6 m (HY 2009: \$ 1.7 m)
 - claims reserve includes element of prudential margins as required by regulators

Non-Life Combined ratio (%)



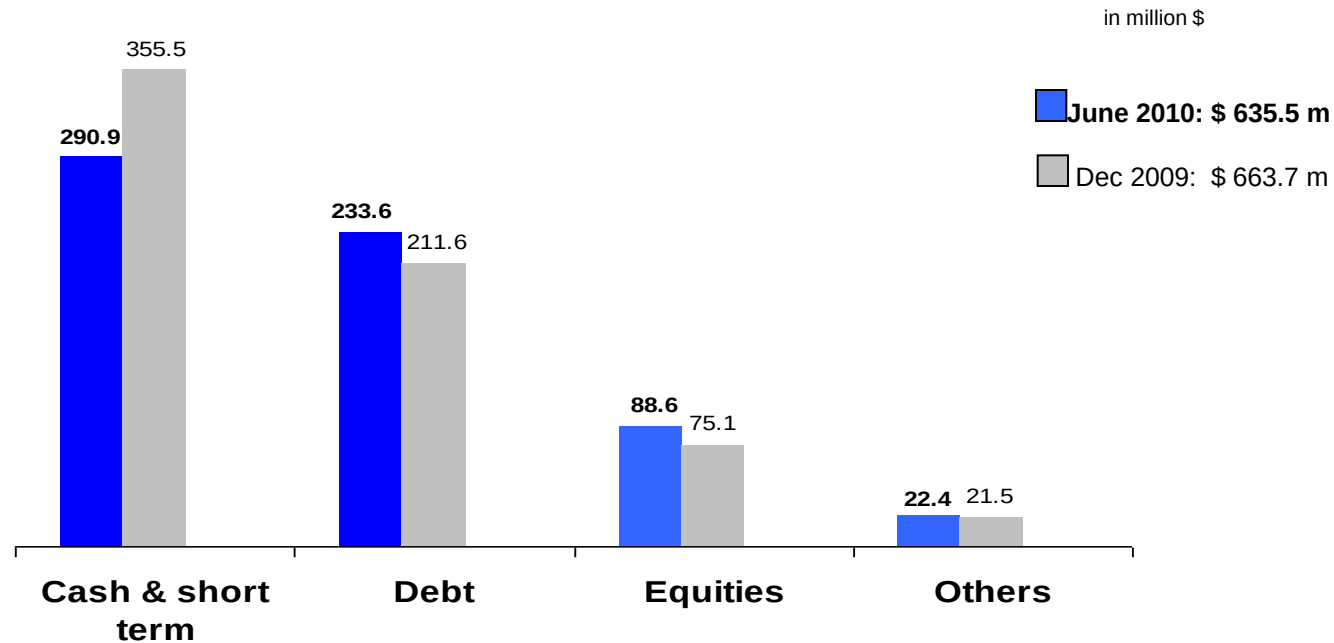
- Claims ratio 73.5% (HY 2009: 69%, Year 2009: 67.9%)
 - Impact of few mid-sized losses reported during the period
- Acquisition cost levels higher at 16.6% (HY 2009: 15.8%; Year 2009: 23.3%)
- Management cost ratio higher at 7.2% (HY 2009: 6.2%; Year 2009: 7.5%)

Investment Income

- Earnings on cash & short-term deposits improved – increased allocation to higher interest earning GCC currency deposits.
- Fixed maturity earnings impacted by the low yield environment
- Significant volatility in equity markets during the second quarter affected equity earnings

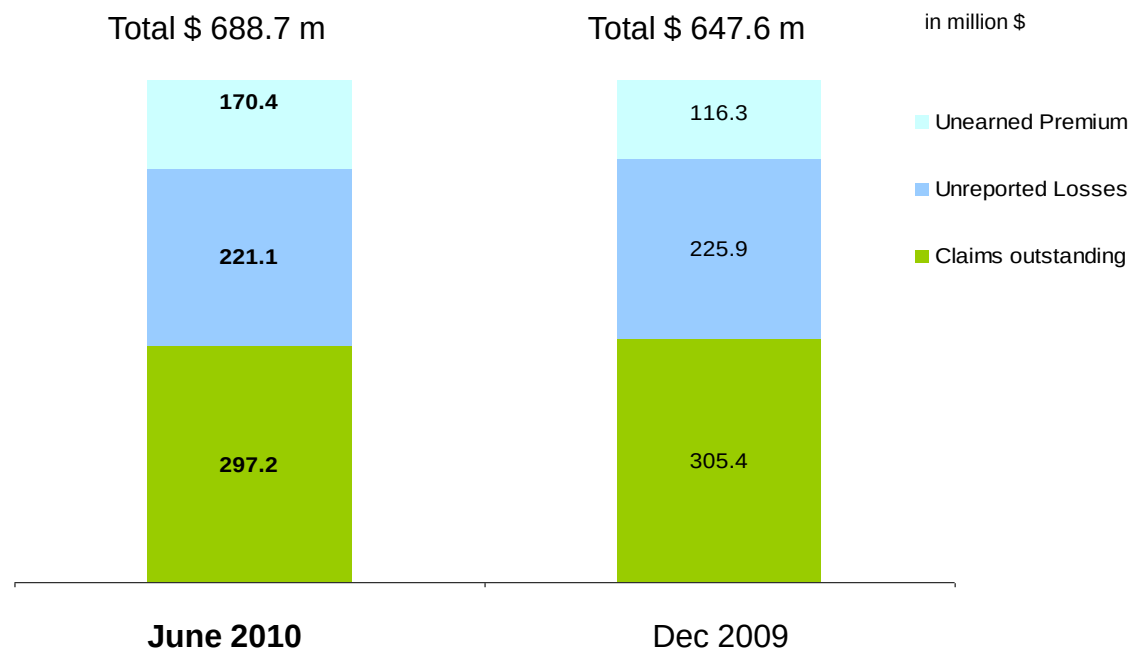
(in \$ million)	<u>HY 2010</u>	<u>HY 2009</u>
Cash & Short term deposits	3.3	3.3
Fixed Maturities	4.6	6.6
Equity	(3.5)	6.7
Alternative Investments	1.1	(1.2)
Total	5.5	15.4
Rate of return	1.7%	4.6%

Investments



- Reduction in cash & short term investment on account of the pay out of dividends, certain old claims and allocation to other asset classes
- Cautious allocation to debt and equity classes during the period where valuations were attractive
- High liquidity levels maintained - further allocation to other asset classes as opportunities arise

Gross Technical Reserves



- Gross technical provisions increased by \$ 41.1 m during the period mainly as a result of the seasonal increase in unearned premium.
- Non life technical reserves were assessed by external actuaries for adequacy

Subsidiaries' Performance

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- Gross contributions from Participants, \$ 22.6 m (HY 2009: \$ 15.1 m)
- Fees for managing Islamic Reinsurance operations reached \$ 3.6 m (HY 2009: \$ 3.0 m)
- Investment income of \$ 0.2 m (HY 2009 : \$ 3 .0 m) mainly due to equity market volatility
- Net profit \$ 0.3 m (HY 2009: \$ 1.8 m) - Arig's share

Gulf Warranties

- Revenue earned from administration of Extended Warranty insurance and related services was \$ 1.9 m (HY 2009: \$ 2.6 m); decrease reflects the drop in new vehicle sales across the GCC
- Net profit \$ 144 thousand (HY 2009: \$ 36 thousand) - Arig's share

ARIMA

- External revenue from software sales & related services, \$ 0.4 m (HY 2009: \$ 0.8 m)

Outlook

- Competition likely to increase as reinsurance markets soften
- Greater emphasis on writing quality reinsurance accounts - expected to lead to continued positive technical performance
- As economic scenario in emerging markets which form Arig's core business area continue to improve, premium writings expected to benefit
- Increased demand for Personal line classes such as Life and Medical should contribute to premium growth.
- European debt and political uncertainties cloud near term outlook on investments. However, after the sharp fall in equities in the second quarter, valuations appear attractive